TRUSTED RESOURCES FOR HOSPITALS

The Florida Hospital Association has compiled the following list of trusted companies for hospitals to help navigate the COVID-19 crisis. These companies provide vetted solutions to hospitals’ operational and financial challenges resulting from this unprecedented event.

Companies that FHA already endorses are noted with the * symbol. Other companies that are not officially endorsed but are included on the list have completed a due diligence process, are vetted and offer a meaningful solution for today’s hospital challenges.

DISASTER RECOVERY ASSISTANCE

Hagerty | Hagertyconsulting.com
Hagerty works with clients and the Federal Emergency Management Agency (FEMA) to help clients recover from disasters, including public health and medical emergencies. For hospitals and healthcare systems seeking to leverage federal funding opportunities for COVID-19 financial recovery, Hagerty provides expert advice and help with short-term liquidity and long-term recovery funding guidance. The company’s experience includes understanding how the suite of federal recovery programs facilitates a comprehensive recovery within a community.

STAFFING SOLUTIONS

Managed Services Providers

* Qualivis | Qualivis.com
Qualivis is a national provider of healthcare workforce solutions, specializing in supplemental staffing but able to fill a broad spectrum of clinical and non-clinical positions through its nationwide network of more than 100 staffing agencies. Qualivis simplifies the staffing process by offering an online job posting portal through one contract and one point of contact. All agencies providing clinical staff are certified by the Joint Commission for added quality and compliance assurance. Qualivis works with healthcare providers to help customize the program to fit their needs.

Nurses/Allied Health

Med Solutions | Med-Solutions.net
Med Solutions is a highly specialized full-service medical staffing organization that focuses on the placement of experienced medical personnel. We specialize in placement in a variety of medical entities. Staffing supervisors have been trained as Certified Medical Staffing Supervisors and have demonstrated effectiveness in solving problems for clients.

Aureus Medical | AureusMedical.com
Aureus Medical Group is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Medical serves the medical staffing needs of healthcare facilities in all 50 states through our nationwide network of highly
skilled and dedicated healthcare professionals.

**Aureus Radiology | AureusMedical.com**
Aureus Medical Group is a nationwide leader in healthcare staffing and an affiliate of C&A Industries, LLC, one of the most respected staffing and recruitment firms in the country with more than 50 years of proven success. Founded in 1984, Aureus Radiology serves the imaging staffing needs of healthcare facilities in all 50 states through our nationwide network of highly skilled and dedicated healthcare professionals.

**AUTONOMOUS MONITORING PLATFORM**

**Care.ai | care.ai**
Care.ai is an autonomous monitoring platform that can help hospitals in several ways with COVID-19. The first is the ability to unobtrusively detect higher-than-normal temperatures of everyone who comes to a facility. The second is in the creation of “self aware” patient rooms that can detect changes or risks and alert caregivers to take action. An overview of its contactless thermal sensor system is available [here](https://care.ai).

**REVENUE CYCLE ENHANCEMENT**

**Meduit | Meduitrcm.com**
Meduit delivers efficient and effective revenue cycle management solutions that lead to measurable, high-performing results that maximize ROI for hospitals, health systems and physician groups. Meduit is working with hospitals in response to COVID-19 to reduce claim denials, maximize revenue and take care of patient concerns all through its unique, patient-centered approach to RCM.

**CODING DOCUMENTATION & COMPLIANCE**

* **Code & Comply Specialists | codeandcomply.com**
Coding and billing related to COVID-19 allows providers to track the spread of the virus and get paid for testing and treating patients. Accurately using the new codes created for COVID-19 and the new documentation guidelines accompanying them is essential for timely and complete reimbursement. Since 1991, Code and Comply Specialists has provided a full range of HIM consulting, coding, compliance and educational services to more than 85 hospitals nationwide.

**COMMUNICATIONS**

**Mobile Smith | MobileSmith.com**
MobileSmith Health provides turnkey mobile applications that improve health outcomes, patient satisfaction and adherence for the new generation of digital health consumers. To help hospitals with COVID-19 communications internally and externally, Mobile Smith has developed two COVID-19 apps. One is designed for hospital staff and the other for the community at large. Both apps can be deployed in as little as 72 hours and provide timely push notifications and alerts to convey breaking news, vital updates, and customized facility information.

**Groundswell Health | OurGroundswell.com**
Groundswell Health is a custom health care communications firm with experience in advocacy campaigns as well as service line marketing. Groundswell Health develops digital and traditional messaging, integrating reputation and brand management solutions to take on crisis communications challenges as well as initiatives to decrease the complexity and confusion around nuanced health care issues. Provides assistance with public ballot initiatives, complex health care and Medicaid finance messaging, as well as communications programs during health plan disputes.

**340B Administration**

* **SunRx | SunRx.com**
SUNRx is a leader in 340B administration, offering solutions that include world class 340B compliance and savings optimization. The overall combination of SUNRx's expertise and technologies provides organizations with a transparent partner that will implement a successful, compliant and high-performance program.
ACCOUNTS RECEIVABLE

* Commerce Bank | CommerceBank.com
Commerce Bank is a national leader in payments and revenue cycle management. CommercePayments™ combines the latest in accounts payable technology and payment disbursement to offer innovative solutions that streamline accounts payable processes and create revenue for AP departments without changing current banking relationships. Capitalize on process efficiencies and generate monthly revenue share earnings by activating a CommercePayments™ AP Card payment program, utilizing the Visa® Network. This flexible solution requires no software to host and the Commerce Bank Vendor Enrollment team will actively contact and enroll vendors on your behalf to maximize your earnings. CommercePayments™ AP Automation modernizes invoice receipt and capture, approval workflow, and payment by utilizing a single payment file.

OPERATIONAL EFFICIENCY

* Care Logistics | carelogistics.com
Care Logistics is working with hospitals to improve capacity and manage patient flow during the COVID-19 crisis. Its strategies include: Alleviating capacity constraints by assisting hospitals in identifying actions that can be taken today to more effectively manage patient throughput; opening up additional capacity by expediting the safe discharge of current patients; reducing and preventing delays in patient progression for COVID-19 patients via new barrier categories which help them identify, manage, and resolve these specific barriers; keeping patients and care team members safe using alerts, analytics, and workflow modifications to manage the flow of patients who have been exposed to or have tested positive for the illness.

* Intalere | intalere.com
Intalere focuses on connecting healthcare providers with the right vendors and manufacturers for unprecedented cost savings, and elevating organizational health with data analytics and managed healthcare solutions including operations and population health. It provides consulting and advisory solutions that are designed to deliver measurable results through data-driven answers specifically for your team.

HEALTH CARE MANAGEMENT CONSULTING

PYA | pyapc.com
Providers have begun receiving some much-needed financial relief from the COVID-19 pandemic. There are several available sources for relief funding and loan proceeds, each with unique terms and restrictions. PYA is helping our clients navigate their real-world scenarios related to these funding mechanisms, evaluate operational and financial options to sustain their business, and track sources and uses of funding for reporting purposes.

GRANT WRITING

Affiliated Enterprise Solutions | AESLLC.org
Providing grant writing and management solutions, our expert consultants will partner with your organization to help assess the issues at hand, strategize on the path to take, and help implement the solutions that work.